



US CAPITAL GLOBAL
ASSET MANAGEMENT & CORPORATE FINANCE.

US Capital Global Business Credit Income Fund Successfully Exits Its Investment in Portfolio Company Fulham



Award-winning California-based lighting company repays unitranche loan facility extended to it by business credit fund, following three-year investment period.

SAN FRANCISCO, JANUARY 2020 – **US Capital Global Business Credit Income Fund LP** (the “Credit Fund”), managed by US Capital Global Investment Management LLC, has successfully exited its investment in portfolio company Fulham Co., Inc. (“Fulham”). Fulham is a leading global supplier of lighting components and electronics for commercial and specialty applications, with facilities in North America, the Middle East, Europe, China, and India.

Headquartered in San Francisco, US Capital Global is a full-service private financial group with an established track record in investment banking, investment management, and funds management. Its Credit Fund provides direct credit to highly promising lower middle market businesses. US Capital Global Securities LLC, the FINRA-licensed broker dealer division of US Capital Global, acts as the exclusive placement agent for the Credit Fund.

“We approached the US Capital team for financing for a strategic acquisition in Holland, after traditional banks in the US found the transaction too challenging to finance,” said Bob Howard-Anderson, CEO at Fulham. “We are grateful to the US Capital team for having structured and provided this custom unitranche financing of \$8 million, which allowed us to pursue our growth strategy. Thank you for what has been a very supportive and satisfying business relationship.”



“We have greatly appreciated working with Fulham’s professional management team under Bob Howard-Anderson’s experienced leadership and backed up by his talented CFO, James Cooke,” said **Jeffrey Sweeney**, Chairman and CEO at US Capital Global. “Having a top-drawer CEO like Bob made it a real pleasure to work with the company in structuring and providing this custom credit facility. Thank you for repaying the facility in full. We want to wish Fulham the very best going forward.”

About Fulham Co., Inc.

Fulham Co., Inc. is a leading global provider of intelligent, socially conscious, sustainable commercial lighting components and electronics for use in commercial general lighting, parking structure, signage, horticultural, UV, and other applications. The company develops and manufactures a variety of award-winning LED and emergency products, as well as legacy products across multiple lighting platforms. Fulham sells its lighting solutions worldwide through original equipment manufacturers and electrical equipment distribution channels. The company has sales and/or manufacturing facilities in Europe, China, India, and the UAE. www.fulham.com

About US Capital Global

Established in 1998, **US Capital Global** leverages the latest FinTech and RegTech innovation to provide sophisticated debt, equity, and investment products to lower middle market companies and investors. The US Capital Global group manages direct investment funds and provides wealth management and capital raise services. Operating with its registered investment bank affiliate, US Capital Global Securities, LLC, the firm acts as a licensed placement agent for companies, funds, and projects, and collaborates closely with its peers in professional banking and investment advisory. www.uscapglobal.com

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